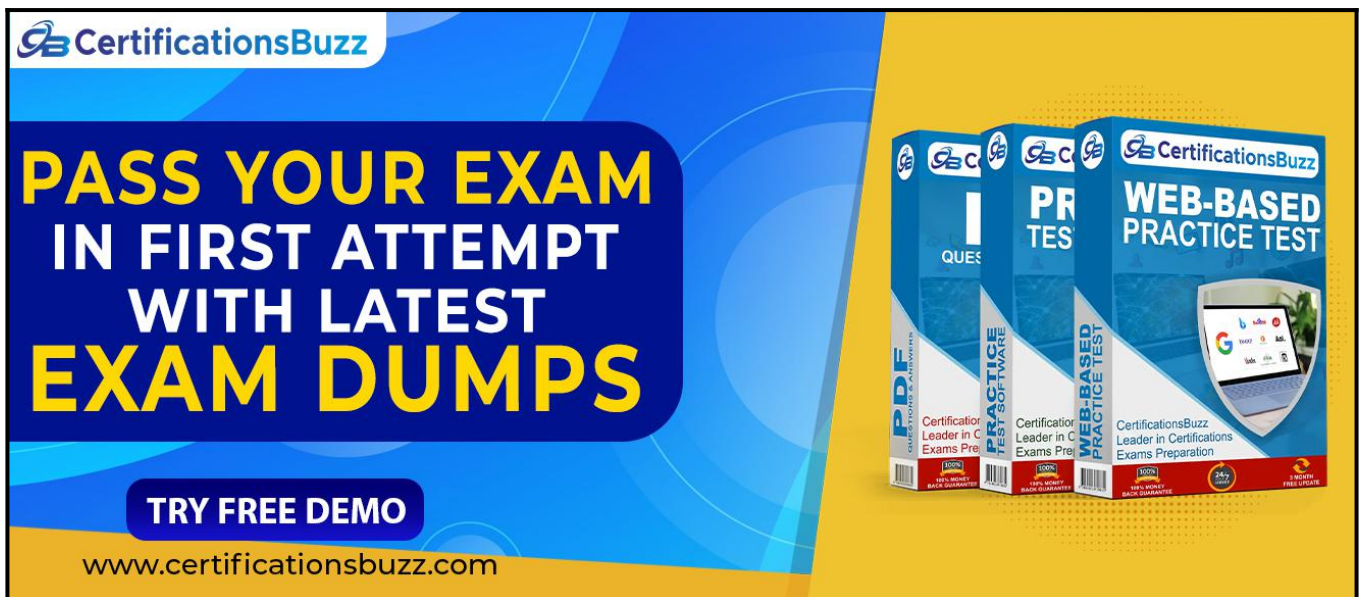


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Question No. 1

Which is a component of a standard CRM integration?

- **A.** the creation of new accounts in CRM
- **B.** the automatic creation of a sales user in Eloqua
- **C.** the automatic sync of Eloqua Lead Score changes in CRM
- **D.** the creation of new contacts in Eloqua

Answer: C

Question No. 2

You want to access Profiler using your company's login credentials.

Which URL would you choose?

- **A.** Direct
- **B.** XMLLogin
- **C.** SAML
- **D.** SFDC IDP
- **E.** Autologin

Answer: C

Question No. 3

How do you define a sender's mailing IP reputation?

- **A.** a score based on how many people "liked" the sender on Facebook and clicked through to the landing page
- **B.** the number of email recipients that do NOT unsubscribe from emails and update their email preferences
- **C.** a measure of the sender's mailing deliverability, based on complaints, blacklisting, bouncebacks, and spam traps
- **D.** the value put on the email recipients' well-received comments from the message content

Answer: C

Question No. 4

Which is NOT considered a standard data object in Eloqua?

- **A.** Opportunities
- **B.** Accounts
- **C.** Contacts
- **D.** Leads

Answer: A

Question No. 5

Which three are essential to remember when configuring a basic microsite for a client? (Choose three.)

- **A.** Updating the domain's A record to point to Oracle Eloqua's IP address is preferred over updating the CNAME record for the domain.
- **B.** The Require Authentication check box must be selected to enable landing pages to be published to the microsite.
- **C.** Each subdomain created off the client's main website domain can only be linked to a single microsite within Eloqua.
- **D.** If the CNAME record is accessible and updatable, the CNAME record should be set to s[site id].hs.eloqua.com.
- **E.** If you use the A record to point the subdomain to Oracle Eloqua's IP address, you must also add s[site id].hs.eloqua.com under the DNS Query Lookup.

Answer: C, D, E

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